



Merry Christmas to Me!

Your \$10,000 gift to you and your family!

Here are 6 steps to make \$10,000 in sales from now until Christmas!
You can have a successful selling season! Our holiday line is to die for!
Order today so you'll have some to show, tell and sell!

1. Have 10 Silent Hostesses each sell \$200 in orders. **That's \$2,000!**
2. Contact 10 husbands for their wives' WISHLIST at \$150 in sales each or 20 Husbands for their wives' WISH LIST at \$75 each. **That's \$1,500!**
3. Hold 7 "Holiday Coffees" or "Mary Kay Jingle & Mingles" at \$200 in sales each. These take no time and are quite profitable. **That's \$1,400!**
4. Hold 1 class a week between now & Christmas with \$200 in sales. **That's \$2,800!**
5. Hold 1 Holiday Open House with \$500 in sales (10 guests at \$50 ea) or 2 Open Houses (5 guests at \$50 ea) with \$250 in sales. **That's \$500!**
6. Contact businesses, office managers, doctors, realtors and anyone who you give your business to. This could be as much in sales as you are willing to take advantage of. *Example: 9 businesses purchasing five \$40 gifts is \$1,800!*

Total Sales= \$10,000 @ 50% profit = \$5,000 CASH!!!

That would also make you a Pearl Star,
earning a fabulous Star "Present" for yourself!



\$10,000 Christmas 10 Silent Hostesses

10 Husbands

7-10 Holiday Coffees

Businesses

Classes (Hostesses)

Open Houses (Date & Total Sales)

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