

The Mary Kay beauty experience training

What I offer when I'm coaching my hostess for a Beauty Experience package :

Platinum package : 8 friends & she gets \$120 in product for only \$35 + she gets to be the only one to use the + 1/2 price product for each Experience booked from hers

Gold package: 5 friends & \$100 in product for \$35 + 1/2 price product for each Experience booked from hers

Silver package: 3 friends & \$75 shopping spree for only \$35 + 1/2 price product for each Experience booked from hers .

Here's a script I tweaked from MKK:

Hey _____ are you free to talk or text for a quick second?

I'm rolling out these new beauty experience options so that I can educate our sales force or my team on how to do them! I am offering the first 5 people who say yes to helping me by giving you a TON of free stuff or a HUGE discount over the next several months. We'll have so much fun! I would love for you to be one of the first 5! Can I give you the details in case YOU want to be one of my 5?

Hi Charae! This is Corrin with Mary Kay  It's been forever, right?!  I'm doing a quick survey, looking for a few women to give their opinion on our New Fall Beauty Experience  Free gift for participating!  call or text me back for details!

Oh my goodness renee we have to get together!!!!  The New mary kay beauty experiences are getting so crazy popular!!! Have you heard about them?

There are different types and I just know you would love it!!! Which looks more like you? The gold level experience or the platinum?

 Scripts for booking the new "Beauty Experience!" I must say... explaining them in person /over the phone , where they can HEAR the luxurious words & hear my excitement is WAY better & faster booking , and I can easily coach them on which package they want to do!!