

GOLDEN Rules

SEMINAR 2023 GOALS

I WILL BE A...

- _____ by August 1st
- _____ by September 1st
- _____ by October 1st
- _____ by November 1st
- _____ by December 1st
- _____ by January 1st Leadership Conference
- _____ by March 1st Career Conference
- _____ by July 1st Seminar 2023

OTHER GOALS:

Golden 

- Number of Monthly Selling Appt. _____
- Monthly Retail Goal: \$ _____
- Quarterly Wholesale Goals: \$ _____
- June 16 – Sept. 15 \$ _____
- Sept. 16 – Dec. 15 \$ _____
- Dec. 16 - Mar. 15 \$ _____
- Mar. 16 – June 15 \$ _____
- Monthly Team Building Appts _____
- # of New Team Members per month _____
- Medal Goal (Gold=5, Silver=4, Bronze=3) _____
- PCP Customers Enrolled Each Qtr _____
- # of Quarters as a Star Consultant _____

CAREER LEVEL	Active* Team Members
Senior Consultant	1-2
Star Team Member	3-4
Team Leader	5-7
Elite Team Leader	8+ OR 5+ w/ 1 Red
DIQ	10+ Active Team Members by the 1st of month to submit
Grand Achiever	Build to 18 team members w/ \$26,000 Team Production in 1-4 months
	
Director	Build to 30+ unit members w/ \$13,500 Unit Production in 1-3 months

*A consultant is considered active in the month she places a \$225 w/s order and the following 2 months.

QUEEN'S COURT OF SALES



\$40,000 Retail Production
07/01/22– 06/30/23

QUEEN'S COURT OF SHARING



Add 24 Great Start Qualified* Personal Team Members

* A Great Start-qualified team member is one who has \$600 or more in wholesale Section 1 products within their Great Start time frame.