



# Take Your Mask OFF and Make Your Goal a REALITY!

## YOUR GOAL EACH WEEK IS TO EMPTY ONE OF YOUR BAGS.

The profile cards are for "faces" from classes and facials; sales tickets for sales (with an average of \$25 per ticket); TimeWise samples and surveys are for passing out and obtaining new names; agreements and recruiting brochures are for interviews; and the Beauty Books can be used in classes and for passing out to new customers.

Trick  
or  
Treat!

At the end of each week, anything left in your bag goes in the 5th bag. If you fall short of your goal at the end of the month, check out the 5th bag. You'll know what you are lacking and what you need to work on for the next 4 weeks!!!

CHOOSE ONE LEVEL FOR THE NEXT 4 WEEKS

and fill your bags with the following:

Call me for your  
special treat!

### Level #1

My **GOAL** is to earn a **FREE CAR** and/or become a **Director** within the next 1-4 months (plus earn \$1,000+ monthly in profits from my sales)

- 10 Customer Profile Cards
- 15 Sales Tickets
- 10 TimeWise samples with Survey Cards
- 5 Beauty Consultant Agreements
- 5 Something More Brochures & Choices Tapes
- 15 Beauty Books or Look Books

### Level #2

My **GOAL** is to become a **Star Recruiter (Red Jacket) or a Team Leader** (plus earn \$500+ monthly in profits from my sales)

- 6 Customer Profile Cards
- 12 Sales Tickets
- 5 TimeWise samples with Survey Cards
- 3 Beauty Consultant Agreements
- 3 Something More Brochures & Choices Tapes
- 10 Beauty Books or Look Books

### Level #3

My **GOAL** is to earn **\$400+** in profits from my sales each month (I'm not interested in Recruiting at this time)

- 6 Customer Profile Cards
- 10 Sales Tickets
- 5 TimeWise samples with Survey Cards
- 10 Beauty Books or Look Books

### Level #4

My **GOAL** is to earn **\$150+** in profits from my sales each month (I'm not interested in Recruiting at this time)

- 3 Customer Profile Cards
- 5 Sales Tickets
- 2 TimeWise samples with Survey Cards
- 5 Beauty Books or Look Books

Choose the level you want to work on and focus on *emptying that bag during the week!* If you aren't sure what to do, look at your bag and decide what to get rid of today. Still have profile cards? Find faces to facial! Still have sales tickets? Call customers for reorders! Still have TimeWise samples and surveys? Go out and meet people! When you concentrate on the activity — the results will come!!!!

Call me and let me know which level you're going for!!!

**Let's STOP TRICKING and START TREATING OURSELVES!**

Love & Bee-lief,

Call me with your  
level of commitment!

