

Seminar or bust



Believe you CAN go to Seminar! Pay for ONE thing a month!

Month	March	April	May	June
What expense: Break it down and pay each month!	AIRFARE	MARY KAY SEMINAR REGISTRATION	MEALS/ ANY EXTRA EXPENSES	HOTEL
Estimated Cost: These are estimated	\$275 - \$400	\$195 - \$225	\$200	\$250

HOW TO PAY WITH YOUR MARY KAY BUSINESS

TOTAL PROFIT TO PUT TOWARDS SEMINAR COST	Sell \$1000 = Profit of \$400	Sell \$500 = Profit of \$200	Sell \$500 = Profit of \$200	Sell \$625 = Profit of \$250
Based on the 60/40 split	\$250 in sales each week 2 parties (\$500) \$250 misc reorder sale and/or facials	\$125 in sales each week 1 party (\$250) \$250 misc reorder sale and/or facials	\$125 in sales each week 1 party (\$250) \$250 misc reorder sale and/or facials	\$156 in sales each week 2 parties (\$500) \$125 misc reorder sale and/or facials
Keep it Simple Just hold 12 parties March - June That is only 3 parties a month to pay for all of Seminar	Ideas! St. Patrick's Day Sales Spring Reinvented Makeovers Fresh Spring Skin Parties	Ideas! Easter Baskets Mother's Day Mother / Daughter Makeovers	Ideas! Graduations Showcase NEW Summer Looks Everyone can order products May 16th	Ideas! Brides Baby Showers Summer Makeovers Summer Skin Care Parties

Combine any of these ideal to pay for your trip to Seminar!!!