



PEOPLE I KNOW . . .

In My Family

	As Social Friends	As Professionals
Brother/Sisters	Current Neighbors _____	Doctors/Nurses _____
Uncles/Aunts	Old Neighbors _____	Lawyers _____
Cousins	Church Friends _____	Accountants _____
Nieces/Nephews	Fellow Hobby Enthusiasts _____	Dentists _____
Through My Children	Fellow Club Members _____	Stockbrokers _____
Teachers	College Friends _____	Receptionists _____
Day Care Workers	Birthday/Holiday Card List _____	Postal Workers _____
Scout Leaders	Old Friends _____	Who Sell to Me
Classmates/Playmates Parents	New Friends _____	Hairstylist _____
Coaches	Casual Acquaintances _____	Nail Tech _____
At Work	Personal Telephone Directory _____	Realtor/Landlord _____
Employees	Management _____	Gas Station/Auto Mechanic _____
Fellow Bus / Carpool Riders	Plumbers/Builders _____	Grocer/Clerks _____
Competitors	Other _____	Dry Cleaners/Carpet Cleaners _____