

NEW! *TIMEWISE* 3D™ FOUNDATIONS

Use this chart as a starting point to help your customers choose their new *TimeWise 3D™* foundation shades. Then conduct a stripe test on the jawline to confirm their perfect match.

NEW! *TIMEWISE* 3D™ FOUNDATIONS, \$25 each

IVORY

If you currently wear <i>TimeWise</i> ® Liquid Foundation in:	You should try NEW <i>TimeWise 3D™</i> Foundation in:	
Ivory 1	Ivory C 100	
Ivory 2	Ivory W 130	
Ivory 3	Ivory C 110	
Ivory 4	Ivory W 120**	
Ivory 5	Ivory W 130	
Ivory 6	Ivory N 140	
Ivory 7	Ivory N 160 or Beige C 110	
NEW!	Ivory W 150	
NEW!	Ivory N 160	

*Available in matte formula only
**Available in luminous formula only
Price is suggested retail.

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Available in matte and luminous finishes unless otherwise noted

MARY KAY

BEIGE

If you currently wear <i>TimeWise</i> ® Liquid Foundation in:	You should try NEW <i>TimeWise 3D™</i> Foundation in:	
Beige 1	Beige C 120	
Beige 2	Beige W 100	
Beige 3	Beige C 110	
NEW!	Beige C 120	
NEW!	Beige C 130	
NEW!	Beige C 140	
Beige 4	Beige N 150	
NEW!	Beige W 160	
NEW!	Beige C 170*	
Beige 5	Beige W 180	
Beige 6	Beige N 190	
NEW!	Beige N 200*	
Beige 7	Beige N 210	
Beige 8	Beige C 220	

BRONZE

If you currently wear <i>TimeWise</i> ® Liquid Foundation in:	You should try NEW <i>TimeWise 3D™</i> Foundation in:	
NEW!	Bronze W 100	
NEW!	Bronze W 110*	
Bronze 1	Bronze W 120*	
NEW!	Bronze W 130	
NEW! (Bronze 2 - Try this new shade!)	Bronze W 140*	
NEW! (Bronze 3 - Try this new shade!)	Bronze W 150	
Bronze 5 (Bronze 4 - Try this shade!)	Bronze C 160	
Bronze 7 (Bronze 6 - Try this shade!)	Bronze C 170	
Bronze 8	Bronze C 170	
NEW!	Bronze C 180*	