What you need to know about ACTIVE STATUS and your EARNED DISCOUNT PRIVILEGE

<u>Retail:</u> What the customer pays <u>Wholesale:</u> What the consultant pays

Active Status

When you place an order of \$225+ wholesale (\$450 retail) you are considered active during the month, which earns you the *Discount Privilege*. The *Discount Privilege* allows you to place as many single size orders you desire in the 2 months following the month you placed an active order. If you order an accumulative of \$225 in a month that you are considered active, that month would then be considered your 1st Active month and you would have 2 more months of active status.

If you fall in inactive status, you will need to place a single \$225 wholesale order to achieve Active status again and your Earned Discount Privilege.

Earned Discount Privilege

You earn the *Discount Privilege*, which is a 50% discount on the retail amount of Section 1 products, when you place a single \$225 whsl order of Section 1 products (\$450 retail). You continue receiving the Discount Privilege the following 2 months.

ACTIVE INACTIVE

	\$225 WHSL				
JAN	FEB	MAR	APR	MAY	JUN
	1ST ACTIVE MONTH	2ND ACTIVE MONTH	3RD ACTIVE MONTH	1ST INACTIVE MONTH	2ND INACTIVE MONTH
	\$225 WHSL	\$110 & \$115 WHSL	\$150 WHSL		
JAN	FEB	MAR	APR	MAY	JUN
	1ST ACTIVE MONTH	1ST ACTIVE MONTH	2ND ACTIVE MONTH	3RD ACTIVE MONTH	1ST INACTIVE MONTH
\$225 WHSL	\$75 WHSL	\$110, \$115, & \$175 WHSL			
JAN	FEB	MAR	APR	MAY	JUN
1ST ACTIVE MONTH	2ND ACTIVE MONTH	1ST ACTIVE MONTH	2ND ACTIVE MONTH	3RD ACTIVE MONTH	1ST INACTIVE MONTH

